



FREE STATE DEVELOPMENT CORPORATION

**APPOINTMENT OF A PANEL OF DULY COMPETENT SERVICE PROVIDERS TO
PERFORM SOURCING OF SKILLS AND ENTERPRISE DEVELOPMENT FUNDING AND
PROJECT MANAGEMENT ON A RISK BASIS FOR A PERIOD OF 36 MONTHS.**

BID NUMBER: FDC BID NO 001/2026

COMPULSORY BRIEFING SESSION: 27 FEBRUARY 2026 AT 12:00

CLOSING DATE: 06 MARCH 2026 AT 12:00

PREPARED BY:

FREE STATE DEVELOPMENT CORPORATION
33 KELLNER STREET
WESTDENE BLOEMFONTEIN
9301

TECHNICAL CONTACT PERSON: THABISO TSHABALALA

**SUPPLY CHAIN MANAGEMENT CONTACT PERSON: KELEBOGILE
MOKOPI**

REQUEST FOR PROPOSALS

YOU ARE HEREBY INVITED TO SUBMIT A BID TO MEET THE REQUIREMENTS OF FREE STATE DEVELOPMENT CORPORATION	
APPOINTMENT OF A PANEL OF DULY COMPETENT SERVICE PROVIDERS TO PERFORM SOURCING OF SKILLS AND ENTERPRISE DEVELOPMENT FUNDING AND PROJECT MANAGEMENT ON A RISK BASIS FOR A PERIOD OF 36 MONTHS.	
BID NUMBER:	FDC BID NO. 001/2026
DATE OF ADVERTISING	13 FEBRUARY 2026
COMPULSORY BRIEFING SESSION DATE:	27 FEBRUARY 2026
COMPULSORY BRIEFING SESSION TIME:	12:00
CLOSING DATE:	06 MARCH 2026
CLOSING TIME:	12:00
CLOSING DATE FOR BID ENQUIRIES	All enquiries must be directed to thabisot@fdc.co.za
PERIOD FOR WHICH BIDS ARE REQUIRED TO REMAIN OPEN FOR ACCEPTANCE:	120 days (submissions must be valid for 120 days after the closing date)
DESCRIPTION OF BID:	APPOINTMENT OF A PANEL OF DULY COMPETENT SERVICE PROVIDERS TO PERFORM SOURCING OF SKILLS AND ENTERPRISE DEVELOPMENT FUNDING AND PROJECT MANAGEMENT ON A RISK BASIS FOR A PERIOD OF 36 MONTHS.
BID DOCUMENTS DELIVERY ADDRESS:	FDC BUILDING 33 KELLNER STREET WESTDENE BLOEMFONTEIN
NAME OF BIDDER:	
CONTACT PERSON:	
E-MAIL ADDRESS:	
TELEPHONE NUMBER:	

FAX NUMBER:	
BIDDER'S STAMP OR SIGNATURE	

CHECKLIST OF COMPULSORY RETURNABLE SCHEDULES AND DOCUMENTS

Please adhere to the following instructions

- Tick in the relevant block below.
- Use the prescribed sequence in attaching the annexures when completing the Bid Document.
- Ensure that the following documents are completed and signed where applicable:

NB: Should any of these documents not be included, the bidders **may** be disqualified on the basis of non-compliance.

YES	NO	
		Original Bid and a Copy – (both hard copies clearly marked as either original and copy) and one Electronic Copy. Important: Kindly note that every document that is submitted as part of the original submission must be <u>duly authorised with the required signatures or initials on each and every page</u> . Failure to comply will result in the bid being noted as incomplete.
		Specifications, Conditions of BID and Undertakings by Bidder
		Certificate of Authority for Joint Ventures
		SBD 1 - Invitation to Bid
		SBD 4 - Declaration of Interest
		SBD 6.1 and Specific goals
		Company registration documents
		SANAS accredited B-BBEE Certificate or certified sworn affidavit
		Valid SARS pin number confirmation certificate
		Contactable references

1. SUPPLY CHAIN MANAGEMENT UNIT

- 1.1 Only questions, queries clarifications which are submitted to this e-mail address, thabisot@fdc.co.za will be addressed.
- 1.2 Bid documents must be submitted as follows:
 - 1.2.1 Original Bid – and
 - 1.2.2 One Soft/ electronic Copy (CD or memory stick).

2. BID TIMETABLE

Activity	Date
Advertisement of bid	13 February 2026
Bid document available	13 February 2026
Bid enquiries	All enquiries must be directed to: thabisot@fdc.co.za
Compulsory Briefing Session	27 February 2026 at 12:00
Closing date and time	06 March 2026 at 12:00

PART A

INVITATION TO BID

YOU ARE HEREBY INVITED TO BID FOR REQUIREMENTS OF THE FREE STATE DEVELOPMENT CORPORATION

BID NUMBER:	FDC BID NO. 001/2026	CLOSING DATE:	06 MARCH 2026	CLOSING TIME:	12:00
DESCRIPTION	APPOINTMENT OF A PANEL OF DULY COMPETENT SERVICE PROVIDERS TO PERFORM SOURCING OF SKILLS AND ENTERPRISE DEVELOPMENT FUNDING AND PROJECT MANAGEMENT ON A RISK BASIS FOR A PERIOD OF 36 MONTHS.				
BID RESPONSE DOCUMENTS MAY BE DEPOSITED IN THE BID BOX SITUATED AT					
FDC BUILDING, 33 KELLNER STREET, WESTDENE, BLOEMFONTEIN					
BIDDING PROCEDURE ENQUIRIES MAY BE DIRECTED TO			TECHNICAL ENQUIRIES MAY BE DIRECTED TO:		
CONTACT PERSON	KELEBOGILE MOKOPI		CONTACT PERSON	THABISO TSHABALALA	
TELEPHONE NUMBER	051 400 1500		TELEPHONE NUMBER	051 400 1500	
FACSIMILE NUMBER			FACSIMILE NUMBER		
E-MAIL ADDRESS	kele@fdc.co.za		E-MAIL ADDRESS	thabisot@fd c.co.za	
SUPPLIER INFORMATION					
NAME OF BIDDER					
POSTAL ADDRESS					
STREET ADDRESS					
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBER	CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRAT ION NUMBER					
SUPPLIER COMPLIANC E STATUS	TAX COMPLI ANCE SYSTEM PIN:		O R	CENT RAL SUPP LIER DATA BASE No:	MAAA
B-BBEE STATUS LEVEL VERIFICATI ON CERTIFICA TE	TICK APPLICABLE BOX] ☐ Yes ☐ No		B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX] ☐ Yes ☐ No
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]					

ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes No ☐ [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	☐ Yes ☐ No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)?		☐ YES ☐ NO	
DOES THE ENTITY HAVE A BRANCH IN THE RSA?		☐ YES ☐ NO	
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA?		☐ YES ☐ NO	
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA?		☐ YES ☐ NO	
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?		☐ YES ☐ NO	
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.			

PART B
TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED– (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.4. **THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).**

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

(Proof of authority must be submitted e.g., company resolution)

DATE:

REQUEST FOR PROPOSAL

INVITATION TO BID

APPOINTMENT OF A PANEL OF DULY COMPETENT SERVICE PROVIDERS TO PERFORM SOURCING OF SKILLS AND ENTERPRISE DEVELOPMENT FUNDING AND PROJECT MANAGEMENT ON A RISK BASIS FOR A PERIOD OF 36 MONTHS.

1. OVERVIEW

The Free State Development Corporation (FDC) is the official agency responsible for driving economic development in the Free State. Our mandate covers various functions such as enterprise development, property portfolio management, investment promotion and facilitation as well as export promotion. We align ourselves to the National Development Plan Version 2030 call for faster economic growth, higher investment and greater labour absorption.

Vision

A catalyst for inclusive and sustainable Economic Growth and Development in the Free State Province

Mission

- To be a capable, Credible, resilient and sustainable developmental institution, driving inclusive economic development, growth and job creation through:
- Targeted investment facilitation and promotion
- Enterprise development and empowerment
- Trade and export promotion
- Catalytic project establishment
- Industrialization and localization promotion
- Strategic partnership creation

Goals

To contribute to the economic growth of the Free State Province

To build a sustainable organisation that strives for business and service delivery excellence.

2. BACKGROUND OF THE PROJECT

A plethora of legislative, strategic and policy instruments have propelled skills development to the centre of government's overarching economic development programme.

The National Development Plan 2030 is the country's premier framework for our economic growth aspirations and devotes an entire chapter to education and skills development.

The Human Resources Strategy 2010 - 2030 has four strategic objectives, namely:

- Improving the foundations for human development;
- To improve the supply of high-quality skills which are more responsive to societal and economic needs;
- Increasing employer participation in lifelong learning;
- Supporting employment growth through industrial policies, innovation, research and development.

The FDC therefore is desirous to augment its internal capacity by appointing a service provider as a knowledge and delivery partner to design enterprise and skills funding proposals at scale and to project manage the projects pursuant to successfully sourced funding.

The appointment shall be for three years and effected on a risk basis with the service provider having no claim against FDC whatsoever for any resources invested in the pursuit of funding which ultimately does not materialise for any reason whatsoever.

3. SCOPE OF WORK

The service provider shall perform these services:

- a. Perform research to align enterprise and skills development opportunities with the overarching developmental agenda of the country and the Free State Province and its attendant legislative and policy mandates.
- b. Design tailored skills funding proposals for the development of scarce, critical and priority skills for specific strategic projects or niche sectors.
- c. Submit these proposals for approval to the FDC management and submit for consideration to pre-identified funders whose funding mandates provide for the nature and content of the funding proposal.
- d. Provide a Turnkey Solution to FDC for the entire project cycle.
- e. Prepare detailed monthly progress reports to the FDC.
- f. Manage skills training attendance and reporting by implementing a cloud-based and scalable Learner Management Platform, for as and when required.
- g. Facilitate and roll out graduations in closing the projects assigned to him.

4. OUTLINE OF PROPOSAL

- 4.1 Perform an environmental scan.
- 4.2 Demonstrate an understanding of the applicable mandates
- 4.3 Provide financial projections for the three financial years 2026/27, 2027/28 and 2028/29.
- 4.4 Propose an Implementation Protocol between the service provider and FDC, including proposed partner roles and responsibilities.
- 4.5 Demonstrate the capability of the company to undertake projects of this nature, a proposed project team and their experience.

5. SUBMISSION REQUIREMENTS

The following document must accompany the bid proposal:

- a) Company registration document;
- b) Valid tax compliance status pin;
- c) SANAS accredited BBBEE certificate or certified sworn affidavit
- d) Proof of address for the business;
- e) Registration on Central Supplier Database

6. PANEL UTILISATION GUIDE

- a) The bidder/s must achieve the minimum evaluation threshold of 80 points.
- b) The selection of service providers for specific work assignment will be on the basis of capacity and experience.
- c) There is no guarantee that a service provider will be contracted for a specific work assignment during the tenure of this contract.
- d) The panel won't be used on a rational basis.

Within the panel, service providers will be allocated work on condition that they have acquired grant or funding and only where the service provider who acquired grant or funding consent the FDC to add any other due to capacity required on the specific project/s.

The panel won't be used on a rational basis.

Bids must be clearly marked the appointment of a panel of service providers for enterprise funding and project management for a period of 36 months.

FDC Bid Number 001/2026 must be submitted in a sealed envelope and be placed only in the tender box at the FDC's office which is located at Free State Development Corporation, 33 Kellner Street, Westdene, Bloemfontein. **KINDLY PROVIDER A COPY OF YOUR TENDER DOCUMENT IN A CD or MEMORY STICK.**

For any enquiries, please contact Thabiso Tshabalala on 051 400 1500.

The closing date for the bid submission is No faxed, e-mailed or late bid proposal will be accepted.

7. FUNCTIONALITY CRITERIA

NB: A minimum of **80 points out of 100** for the functional evaluation will qualify the Bid to be included in the panel.

CRITERIA	WEIGHT	SCORE
Proposal outline <i>Attach a proposed detailed Implementation plan and proposed funding model</i> <i>If you submit one document or two not detailed documents -5 points.</i> <i>If you submit both detailed documents– 15 points</i> <i>e.g. project execution, defining goals, scope, tasks, resources, timelines, roles, risks, and monitoring, acting as the blueprint to turn strategy into action and ensuring everyone understands how to achieve project objectives successfully.</i>	15	
Expertise of Project TEAM CV's Organogram- 10 points Senior Project manager Years of relevant experience 5 or more-10 points 4 years-8 points 3 years-6 points 2 years -4 points 1 year-2 points Junior Project manager	20	

Years of relevant experience 5 years-10 points 4 years-8 points 3 years-6 points 2 years-4 points 1 year-2 points <i>Show a multidisciplinary team with sector exposure.</i>		
<i>Reference letters must be on a referee's letterhead, signed and dated, otherwise they cannot be considered.</i> <i>Up to R50 million - 5 point</i> <i>Up to R75 million - 10 points</i> <i>Up to R100 million - 15 points</i> <i>Up to R125 million - 20 points</i> <i>R125 million and above – 25 points</i>	25	
Learner Management Platform Attach screenshots of the following platform capabilities: Project Management – 5 points Learner Management (including registration) – 5 points Training Service Provider & Facilitator Management – 5 points Training Attendance Management – 5 points Training Facilities Management – 5 points	25	
<i>Free State based companies (Proof of a valid lease agreement or municipal account)</i>	10	
TOTAL	100	
Minimum Threshold for Technical	80	

SBD 4

DECLARATION OF INTEREST

1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes a price quotation, advertised competitive bid, limited bid or proposal). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

2.1 Full Name of bidder or his or her representative:

2.2 Identity Number:

2.3 Position occupied in the Company (director, trustee, shareholder²):

2.4 Company Registration Number:

2.5 Tax Reference Number:

2.6 VAT Registration Number:

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / persal numbers must be indicated in paragraph 3 below.

¹"State" means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;
- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

²"Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

2.7 Are you or any person connected with the bidder
presently employed by the state? YES / NO

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member:

Name of state institution at which you or the person

connected to the bidder is employed :

Position occupied in the state institution:

Any other particulars:

.....
.....
.....

2.7.2 If you are presently employed by the state, did you obtain
the appropriate authority to undertake remunerative
work outside employment in the public sector? YES / NO

2.7.2.1 If yes, did you attached proof of such authority to the bid
document? YES / NO

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.)

2.7.2.2 If no, furnish reasons for non-submission of such proof:

.....

.....

.....

2.8 Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?

2.8.1 If so, furnish particulars:

.....

.....

.....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?
2.9.1If so, furnish particulars.

.....

.....

.....

2.10 Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid?

2.10.1 If so, furnish particulars.

.....

.....

.....

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract?

2.11.1 If so, furnish particulars:

.....

.....

.....

Full details of directors / trustees / members / shareholders.

[illegible]

4 DECLARATION

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 23 OF THE
GENERAL CONDITIONS OF CONTRACT SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....
Signature

.....
Date

.....
Position Name of bidder

.....

May 20

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 **To be completed by the organ of state**

(delete whichever is not applicable for this tender).

- a) The applicable preference point system for this tender is the 80/20 preference point system.
- b) 80/20 preference point system will be applicable in this tender. The lowest/ highest acceptable tender will be used to determine the accurate system once tenders are received.

1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:

- (a) Price; and
- (b) Specific Goals.

1.4 **To be completed by the organ of state:**

The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method

envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
(e) “**the Act**” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} 80/20 & \text{or} & 90/10 \\ P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) & \text{or} & P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) \end{array}$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} 80/20 & \text{or} & 90/10 \\ P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) & \text{or} & P_s = 90 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) \end{array}$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{max} = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and

that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

(Note to organs of state: Where either the 90/10 or 80/20 preference point system is applicable, corresponding points must also be indicated as such.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.)

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)	Number of points claimed (80/20 system)	Supporting documents to be submitted with the tender documents
Pricing	80		
100% Black Women Ownership	10		SANAS accredited BBBEE Certificate/ Sworn affidavit
100% Black Youth Ownership	10		SANAS accredited BBBEE Certificate/ Sworn affidavit

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3. Name of company/firm.....

4.4. Company registration number:

4.5. TYPE OF COMPANY/ FIRM

- ☐ Partnership/Joint Venture / Consortium
- ☐ One-person business/sole propriety
- ☐ Close corporation
- ☐ Public Company
- ☐ Personal Liability Company
- ☐ (Pty) Limited
- ☐ Non-Profit Company
- ☐ State Owned Company

[TICK APPLICABLE BOX]

4.6. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;

- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
- (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
 - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
 - (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
 - (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

.....

DATE:

.....

ADDRESS:

.....

.....

.....

.....